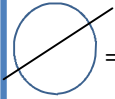
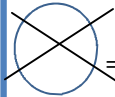


# Bubble Sheet

## Contact Tracker



= contact attempted, but no contact made



= contact made, and no booking obtained



= contact made and booking obtained

1 sheet completed each week = Team Leader in 6 months

2 sheets completed each week = Team Leader in 3 months  
and Free Car in 6 months

3 sheets completed each week = Team Leader in 2  
months, free car in 4 months, and Director in 6 months.

(See explanation below)

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\* When texting, you must get a response to count it as an attempt

Explanation: Numbers are based upon contacts who are 21 or older (unless married), who are quality prospects. You should obtain at least 10 bookings per completed sheet.

# **Bubble Sheet! Here you go! A tool to connect your GOALS and DREAMS! Here is the “how to” get there! Thank you Tammy Crayk, NSD!**

Fill one of these sheets out every week! The instructions are on the sheet, but the idea is...just call and don't worry about the results.

START WITH A LIST and CHOOSE how many hours you are working your business this week:

- 5 Hours/week = 1 Bubble Sheet = WILL RESULT in 20 people you get a hold of and 10 bookings- 2 Quarters of star AND about \$500/month
- 10 Hours/week = 2 Bubble Sheets = 40 people you get a hold of and 20 bookings – On target CAR – \$1000/month
- 15 Hours/week = 3 Bubble Sheets = 60 people you get a hold of and 30 bookings – On target CAR/DIQ LEVEL and \$1500/month

YOU CAN Choose 30-1 hour time slots to do your calling EACH DAY OR do 1/2 sheet 1 day and 1/2 sheet the next day (but a lot harder than just taking a small bit of time to do it)

## **NO PEOPLE TO CALL?**

For the next 2 weeks take the time you are working your MK and go network! Go to the places you do business and hand out your card/invitations, samples...ect.! GO GET NAMES! Then you can start your bubble sheets in 2 weeks!

**\*\*Start with your current customers and people you KNOW!**

# **IT IS SO NICE to NOT CARE if they say YES OR NO...or even answer! IT is JUST MY JOB TO CALL!**

YOU CAN DO IT!